A123 Systems' Energy Storage Projects & Applications Overview



June 11, 2012

Storage for Renewable Integration



- Technology is not a barrier
 - + Track record of using storage for grid benefit, 20,000 MW of P.S.
 - + Unique attributes of new <u>Fast, Modular, Flexible, and Accurate</u> <u>Advanced</u> Energy Storage introduce new solution options and value-add opportunities
- Cost is not a barrier
 - + But, does limit opportunities right now
- Regulatory Rules for Storage, needs work
 - + G or T or D who invests and mechanisms for investment recovery?
 - + Operating experience will support policy effort focus & investment
 - + Modeling in CAISO and CA IOU and Muni utility transmission and resource planning studies will expand consideration and incorporation of effective storage alternatives
 - Load Flow and Dynamic Stability
 - Production Simulation

>90 MW of A123 Advanced Battery Systems Performing Grid Applications



Completed installations:

Nov 2008 – 2MVA/500kWh, California (to PJM '12) Frequency Regulation

Nov 2009 – 12MVA/4MWh, Atacama, Chile A/S, and release generation for energy

Oct 2010 – 400kVA/100kWh, Denmark Wind Ramp Rate Control

Jan 2011 – 20MVA/5MWh, New York Frequency Regulation

Sep 2011 – 32MVA/8MWh, W. VA/PJM A/S, and Renewable Integration

Oct 2011 – 4MVA/1MWh, <u>California</u> Smart Grid Resource (Multi-T&D Services)

Nov 2011 – 20MVA/5MWh at Angamos, Chile A/S, and release generation for energy

Under construction:

Aug 2012 – 500kVA/125kWh, China Renewable Integration Demo

Jun 2012 – 2MVA/500kWh, Massachusetts Frequency Regulation

Aug 2012 – 8MVA/32MWh, Tehachapi <u>California</u>.. Grid-Side Wind Integration Demo

Sep 2012 – 500kVA/250kWh, Detroit PV Integration Demo

Oct 2012 – 11MW/4.4MWh Maui Wind Ramp Rate Control

Dec 2012 – (1) 5MWh & (5) 100KWh systems, U.K. T&D Support, Load Shifting & Voltage Reg.

Traditional Storage is a vital grid resource today at 20 GW of Pumped Storage

Advanced Storage is growing . 170 MW per DoE, http://www.energystorageexchange.org/



Frequency Regulation & Wind Integration: 32 MW, PJM, commercial operation 2011

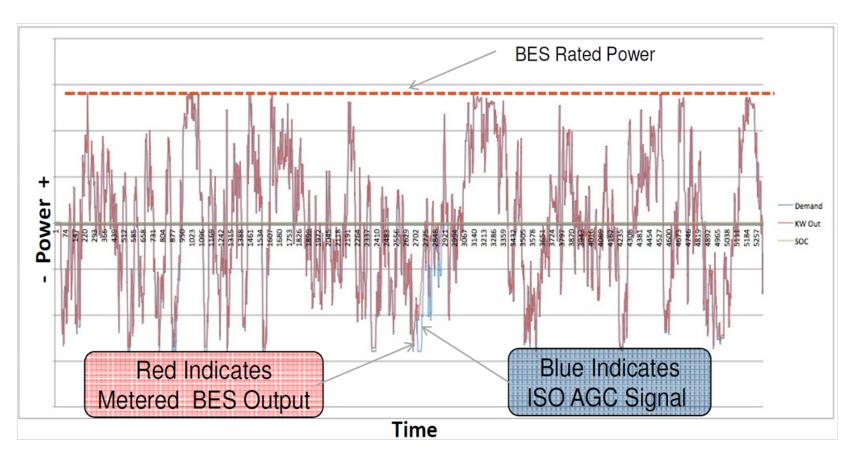




Photo courtesy of AES Storage

Frequency Regulation (F/R): Sample Output





Faster and more accurate response = better grid system performance, and lower total cost for meeting F/R Ancillary Service requirement

Spinning Reserve for Generation Capacity Release: A123 Chile, 12 MW 2012, 20 MW 2011



Chile System, A123 Response to Grid Outage



CDEC-SING Fault Report No. 2777, June 3, 2011



Renewable Integration Pilot – Denmark 2011

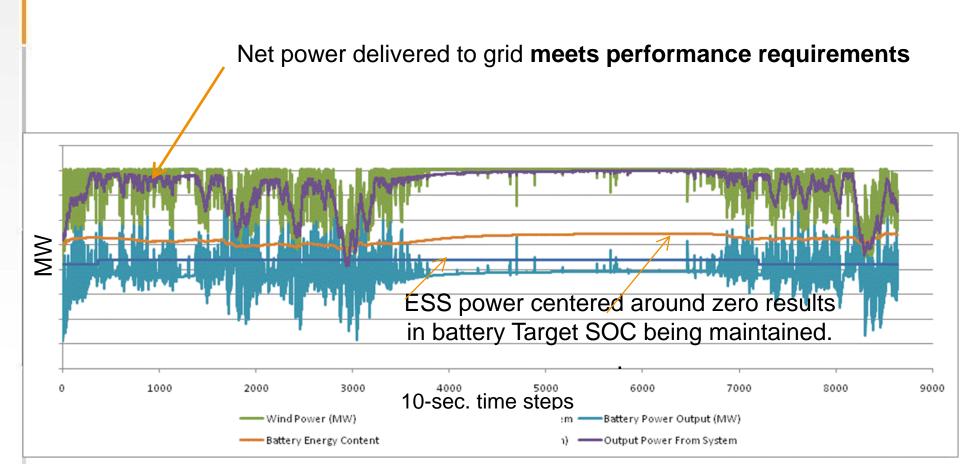


Ramp Rate Management demo system



Storage for Meeting Ramp Rate Control Req't

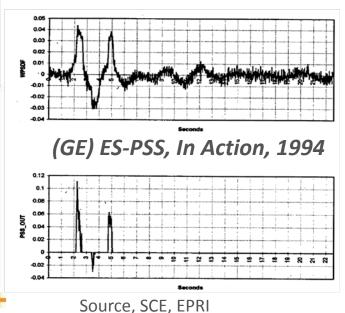


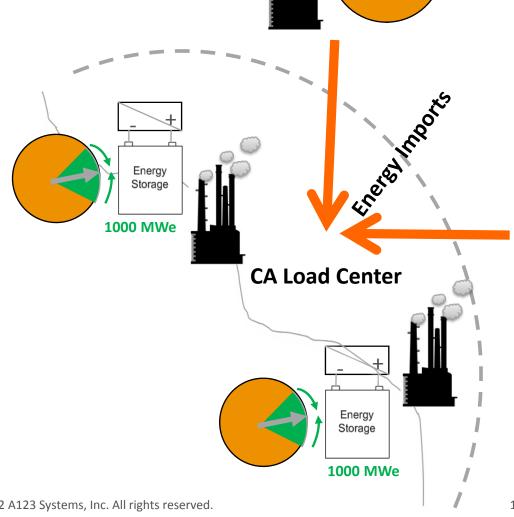


Extending <u>Advanced</u> Storage App's to Bulk **Transmission And Regional Support**

PMU-equipped Storage Systems Detect and Damp Inter-area Oscillations.

Higher Dynamic Stability Limit = More Useable Transmission & Import Capacity





SYSTEMS





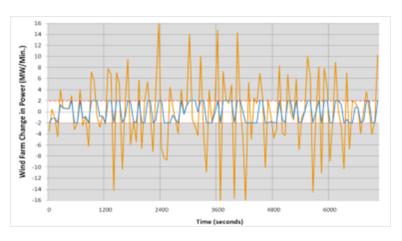
BACKUP SLIDES

Applying Energy Storage to Electric Grids

Multiple Applications for Grid Storage

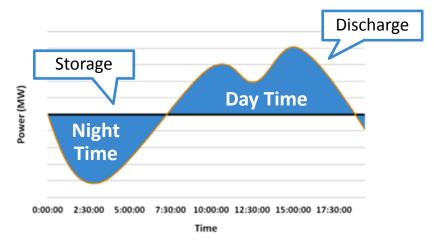


High Power Applications:



- Regulation
- Spinning Reserve
- Renewable Integration
 - + Ramp Management
- Requirements:
 - + Very high Charge/Discharge Rates
 - + Short Duration (<1hr)
 - + Many cycles (100s per day)
 - Continuous use

High Energy Applications:



- Peak Load Shifting
- Renewable Integration
 - + Firming, Shifting & Curtailment Recovery
- Energy Arbitrage
- T&D Asset Support
- Requirements:
 - Minimum Size(1+ hrs of energy)



A123's Expanding System Options



High Power Applications

GBS-C-53 0.5 MWh

High Energy Applications



- Frequency Regulation
- Reserve
- Renewable Ramping
 - + Enabling Access to Full Energy Value

- Peak Shifting and Arbitrage
- Renewable Integration
- Firming, Shifting & Curtailment Recovery
- T&D Support & Investment

Spec's for Standard GBS-P and GBS-C Systems











	Long-Duration (LD) Grid Battery Systems			High-Rate (HR) Grid Battery System
Model Number	GBS-C53-LD40	GBS-C40-LD28	GBS-C20-LD12	GBS-C53-HR20
Energy Storage	4 MWh (nominal at C/2 rate)	2.8 MWh (nominal at C/2 rate)	1.2 MWh (nominal at C/2 rate)	700kWh (nominal at 10 rate)
Power Rating	4 MW	2.8 MW	1.2 MW	2 MW
Dimensions (LxWxH)	53' x 8.5' x 9.5' [16.2m x 2.6m x 2.9m]	40' x 8.5' x 9.5' [12.2m x 2.6m x 2.9m]	20' x 8.5' x 9.5' [6.1m x 2.6m x 2.9m]	53' x 8.5' x 9.5' [16.2m x 2.6m x 2.9m]
Mass	141,000 lbs	103,000 lbs	49,000 lbs	64,000 lbs
DC Efficiency*	97% (C/2 rate)			96% (1C rate)
DC Voltage	944V nominal (750V – 1050V DC operating range)			960V nominal (750V – 1050V DC operating range)
Ambient Operating Temperature Range	-30°C to + 50°C			
Enclosure details	Containerized, ISO 1496-1 certified, IMO CSC-compliant, designed to IP56 per IEC60529			

^{*} Inclusive of battery management electronics; excluding auxiliary power consumption by thermal management systems. Long-Duration GBS efficiency measured at full depth of discharge. High-Rate GBS efficiency measured at partial depth of discharge near mid state-of-charge.

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